A Note From Our U.S. President

It’s hard to believe that I’ve already been in my role for one year. I’m amazed at how clearly God continues to lead our Navigator family as our focus remains on Him. He is moving mightily among us and before us.

God proclaims: “Everyone who is called by My name, Whom I have created for My glory; I have formed him, yes, I have made him.” (Isaiah 43:7 NKJV)

How awe-inspiring to realize that we are not only called by His name but created for His glory. He formed us in His image and made us to become living representatives of His glory. He has done this in and through Christ.

These are exciting days to be a Navigator and exciting days for the Kingdom of God; I have heard many stories this year about our field staff’s passion and commitment to God’s glory, reaching all nations. It is truly moving.

The harvest is still plentiful, and the laborers—disciplemakers—are still few. Let’s pray earnestly for more disciplemakers; and do our part in raising up many more next door to everywhere!

Thank you for your continued partnership with The Navigators over this last year. Your commitment to discipleship and the growth of God’s Kingdom is truly humbling. I praise God for His blessings in 2022 and I cannot wait to see what He will do through The Navigators in His renewed call for us to advance the gospel of Jesus and His Kingdom into the nations through spiritual generations of laborers living and discipling among the lost.

Faithfully in Christ,

Marvin Campbell
U.S. President, The Navigators

Life-To-Life® Discipleship

A single mission has been at the core of all Navigator ministries since 1933: knowing Christ, making Him known, and helping others do the same. For nearly 90 years, Navigators have been doing this work. It is our ongoing legacy.

“And the things you have heard me say in the presence of many witnesses entrust to reliable people who will also be qualified to teach others.” (2 Timothy 2:2 NIV)

Today, a young person might enter The Navigators through a collegiate ministry or on a military base. They are taught by a disciplemaker through Life-to-Life® discipleship to read the Bible, pray and intentionally walk in everyday life together. Soon they become a disciplemaker themselves. Once they move onto their next phase of life, these new disciples take these practices into churches, businesses, cities, and even to the other side of the world. Each person meets many new people, teaches them what they know about Jesus’ love and the importance of spreading God’s word, and so on and so on. And then a movement is born.

Hilda Ng connected with The Navigators as a student at the University of Florida. During her time there, women named Courtney and Kat discipled Hilda. In turn, Hilda later discipled two younger students named Caroline and Rachel. “I get excited when someone I’ve discipled shares with me how they want to pour into someone else because of how I’ve poured into them,” Hilda says.
The Transforming Power Of The Gospel

Navigators are passionate about disciplemaking because it unleashes a vital movement of the gospel, fueled by prayer and flowing freely through relational networks into the nations.

135 students since August 2022 gave their lives to Christ.

*names changed

Glory Phone

In August of 2022, the collegiate team repurposed a cell phone to be what we are calling the “Glory Phone.” Each time a student on any campus commits his or her life to Christ, and agrees to be discipled, the collegiate staff member responsible sends a text with the location and the name. Every time the phone sounds with a text notification, the entire team celebrates!

The Glory Phone has been such a perfect representation of the work The Navigators are doing. Over the last four months, several different departments at our headquarters in Colorado Springs have asked to be the “keeper of the phone” for a few days so that each one can experience the joy of the incredible work being done within the collegiate mission.

2,620
U.S. Navigator Staff

1,200+
Ministry Locations

150,000+
People Served in 2022

Scan this QR code to watch a video of God’s work with Navigators Collegiate at Boston University.
The Ripple Effect of Disciplemaking

Navigators disciple people in the principles and practices that empower them to grow into all God made them to be, in all areas of life.

Navigator Larry Hutson could tell that U.S. Merchant Marine Matthew* was hungry for spiritual growth. The two started a Bible study together, and it wasn’t long before other sailors were also growing in their faith. Matthew sees the armed forces as his mission field. “Anyone can go on a mission trip,” he says. “But not just anyone can walk onto a U.S. warship.” Friends like you keep Navigators like Larry and Matthew engaged in Life-to-Life® discipleship on 120 military installations.

Scott and Briana Trout serve as Navigators in Amsterdam, the Netherlands. Scott connected with a trainer named Evert at his gym, and Evert now joins Scott for small group spiritual discussions. Briana teaches cooking classes as a dietitian, and two women she disciples — one from Japan and the other from Curaçao — both have asked to be baptized! You enable families like the Trouts to embrace the challenge of living abroad and forming life-changing relationships with spiritually hungry friends.

“‘The Navigators has given me pretty much every single one of my closest friends. These are people who love me, know me, and encourage me to follow Christ more intimately.’
— Zara, Navigators Collegiate

“In a moment of despair, and in my darkest time, I reached out to God. I was physically and mentally broken. I was full of self-doubt, exhausted, and ready to quit. Then came these four guys that reaffirmed my faith in God and others.”
— Police officer, Navigators First Responders

Navigators Military, Fort Bragg

Navigators World Missions, Amsterdam
What God Has In Store

As we approach the next several years, Mission, city and network leaders of The Navigators gathered to ask the Lord what He is inviting them into. As they discerned their plans, the missional outcomes they envisioned were remarkably unified.

Just as we have always done, The Navigators aspire to be a voice and witness for Christ, creating more faithful disciplemakers in a nation that has been trending to be less Christian in its population and worldview.

Navigators Native Nations Network, AZ

By 2030, and by God’s grace, we are praying and working to witness Kingdom outcomes that include:

- Incredible ministry growth, raising up one million disciplemakers from all walks of life
- Recruiting hundreds of new staff to launch new or sustain existing work
- Preparing staff for organizational growth and new ministry opportunities
- Equipping everyday disciplemakers with resources to grow in Christ and help others do the same.

Working together across ministries, we will:

- Develop and sustain our relationships with all of the disciplemakers who have so faithfully served with The Navigators
- Bring increasing unity through loving communication to The Navigators movement

Navigators First Responders, Oregon
**2022 Financials**

**Revenue** $143,350,000

- Contributions $139,326,000 (97%)
- Conferences and Camps $9,592,000 (7%)
- Royalty Income (NavPress) $2,162,000 (1.5%)
- Return on Investments $(8,565,000) (-6%)
- Other Income $835,000 (0.5%)

**Expenses** $148,525,000

- Field Ministries $97,393,000 (66%)
- Conferences and Camps $11,707,000 (8%)
- Materials Publication $1,926,000 (1%)
- International Ministries $7,891,000 (5%)
- Supporting Activities $29,608,000 (20%)

**Net Assets** $141,547,000

- 66% Investments
- 17% Property and Equipment
- 11% Cash and Cash Equivalents
- 3% Investment in Captive Insurance
- 2% Accounts and Other Receivables
- 1% Prepaid Expenses and Other Assets

Operationally, The Navigators were about $3M positive in 2022. Unrealized investment losses were the reason for the overall 2022 financial loss and were significantly less than 2021 gains.

66% of total investments are temporarily restricted by the donor. The majority of these funds are available for ministry staff operations and ministry activities only.

31% of total investments are held in perpetuity acting as an endowment-like fund for international ministry activities and healthcare claims.
The Navigators Board of Directors

Front row (seated, left to right):

Lauren Libby (Emeritus)  
Doug Nuenke (Emeritus)  
Marvin Campbell  
DG Elmore, Chairman  
Mutua Mahiaini  
Mike Treneer (Emeritus)  
Jerry White (Emeritus)

Middle row (standing, left to right):

Darrell Jolley  
Luis Villareal  
Krista Morrison  
Susan Bobb  
Theresa Steen  
Rob Gebhart  
Mike Kenney

Back row (standing, left to right):

Alex Mandes  
Nate Allen  
Kirstin Tracy  
Moni Miyashita  
Susan Simpson  
Joseph Spears, Jr.  
Robert Daniels

*The appearance of U.S. Department of Defense (DoD) visual or verbal representation does not imply or constitute DoD endorsement.